



Continuing Education Hours Documentation Form

To: Shengming Zhou, WENYAN LIU, Dongyi Liu, YALING JIN, LingWang, SHANGYU ZHANG, NING LENG, JIEYING ZHU, Yifan WANG, Zhu Bingwei, CAN TANG, Jidong lu, Yue Deng, Lizhaohui, Seigun Kosabayashi, Yongjun YIN, JUAN SONG, Jing Yan, Yi Zhang, Yan YANG, Jianwen Xu, JINHUA MAO, Jing Zheng, ZHANG XINYE, ZhaoNing Yang, JING WANG, HAINA ZHANG, Junhui Zhou, Weizhen Chen, zhulian chen, Jingyi ZHOU, chen ting, Yan Zhou, BIN ZHENG, Caihe Chen, Lin Peng, Xiaojia Guo, FANLI KONG, Shaohua Li, Keli Li, WEIQI LIAO, xiang feng, Xiaozhou Wen, Yue Pan, lizhi tang, Shenzhen Zhang, Linhao Ruan, Guang Zeng, Xuan Lu, Guibin Li, Fei WANG, Yanlan SHAO, CHUNGTIEN WU, Ying Zhang, Weihua Tang, Guangxia Zhang, jinzhou qiu

From: SCOM

Event Description:

The poster hyperlink: <http://event.31huiyi.com/2175089186>

Event Name: Negotiation skills in bidding

Venue: Online; Event No. 22343; Date & Time: January 5, 2022; 20:00-21:30

Event Hours: 1.5h; Professional Development Points: 1.5

Event Introduction :

1. General process of bidding.
2. The goal and preparation of the negotiation.
3. "I almost burst into tears."
4. Four principles of negotiation.
5. Q&A.

Introduction

Thomas Yang

1. CLTD, PMP, FRM, CFA, MBA, SCMP
2. He has more than 17 years of experience in supply chain management, serving multinational companies such as Siemens, Lenovo, IKEA, etc.
3. He has rich experience in material control, production planning, inventory management, store

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Employer/Presenter's signature:

