



Continuing Education Hours Documentation Form

To: Dong Yan, Qing Chen, Lin Zhu, YIQUNZHANG, Weiqiong Ran, Siqi Liao, Lei Jin, Xingwei Han, Guibin Li, Caiyu Shi, MEIHUI WANG, Lin Peng, Qianyun Wang, Lizhong Xiao, Cheng Huang, Linjing WANG, Samir XUE MCIPSC, YuYan, FANG HUANG, Guojun Wang, HAO ZHENG, Qian Jiang, Heming Zhong, Hong Xie, Weizhen Chen, Liang Cao, Jie Shen, YaFei ZHU, Shenghui Zhai, xiang feng, Huiting Yao, Mingnan Zhou, Yingqian Dai, QiangLu, Haixue Zhou, Yuan Gao, Yanfang Tan, Jinnian Tang, QiHua, JieCao, Jiahui Li, WEI JIN, jidong lu, Yifan WANG, XINQI, Junru Sun, Qiyue Shu, Yongsheng Ren, Guang Zeng, Wei Fang, YAN GUO, Zhen hua, Baini Guo, Xuan Zhang, RUAN LINHAO, Yanchun Qin, Quan Zhang, Ruili Zhang, Jie Sun, Xin Zhao, Yuxia Guo, Changhao Jiang, Ganxian Lian, Fei Wu, Yan Lin, Fan Xia, Xiaoyan Fan, Tiantian Shi, Junying Zhang, YEONSOO HONG, ZHANG YI, Lei Zheng, Wenbin Feng, Dongyi Liu, Shenxi Ai, RUN ZHUO, Jun Hua

From: SCOM

Event Description:

The poster hyperlink: https://mp.weixin.qq.com/s/DBAX4UpXvInHbby_NCaoJQ

Event Name: "Applying Game Theory to Purchase Price Negotiation" —Fundamentals of Game Theory

Venue: Online ; **Event No.** 25516 **Date & Time:** July 23rd, 2025; 20:00-21:30

Event Hours: 1.5h ; **Professional Development Points:** 1.5

Event Content

- Firstly, interpret the terminology and core theories of game theory.
- Secondly, learn key strategies, Nash equilibrium, game trees, backward induction and other concepts and skills through classic game theory games. Apply these to a number - guessing game to experience the fun of game theory.
- Finally, personal summary and Q&A.



Instructor Introduction

Weison Xi

- Bachelor of Communication Engineering, University of Electronic Science and Technology of China
- MBA, Beijing University of Aeronautics and Astronautics
- Director of Data Network Sales Technical Support and Chief Product Manager at Siemens Communication Group
- Director of Non - production Materials Procurement for Greater China at Nokia Siemens Networks
- Director of Global Procurement for Greater China at Agilent Technologies
- 20 - year veteran as Director of Non - production Materials Procurement for multinational corporations' Greater China region.
- 15 - year corporate trainer, specializing in "Applying Game Theory to Purchase Negotiation", "The 7 Habits of Highly Effective People", and mentor for new managers.

Employer/Presenter's signature: _____

Martin Yu

