



## Continuing Education Hours Documentation Form

To: Weizhen Chen, JINHUA MAO, Ying Ma, mingxiang mu, Ganxian Lian, Zhu Bingwei, Yifan WANG, Liu Zhen, SHANGYU ZHANG, FANLI KONG, Jingyi Zhou, JIANWEN XU, Suqin Dong, Liu zhao bang, YuanXu, Na Ji, Qing Cai, Wei GONG, Junhui Zhou, Li Zhou, SISI CHEN, Yang Zhong, LYU JIEPING, Qiu Hui Fang, zhuyafei, Siyang Hu, Guojun Wang, Yan YANG, Lin Peng, Wang Liyu, Jiang Xingxing, Jie Cao, Hong Pei, Yanling Zhen, Jing Ma, Chen Lin, KELI LI, Fang Bao, Ren Yongsheng, Qisha Ma, wenyan liu, RUN ZHUO, Baoyi Ruan, Wenbin Feng, Lang Na, ZHOU Shengming, Chao Shen, GUO YAN, Jie Xiong, Yatong Bai, Cheng Huang, Ma Zhuoyuan, Ye Sang, JUN SHENG, Hong Xie, YU Ningyi, Kai Fu, Yue Chen, XUEJIAO YANG, Wang Xiao Mei, Ying Wang, WEIWEN ZHANG, Li Yanli, Ying Xu, huaizhong zhou, Lizhaohui, Yi Ye, Xu Qin

From: SCOM

### Event Description:

The poster hyperlink: <https://mp.weixin.qq.com/s/n--pwYDJhXwQv45U0WgfiQ>

Event Name: Purchasing Negotiation Skills - Lip Sync is Better

Venue: online ; Event No. 23443 ; Date & Time: December 22, 2023; 20:00-21:30

Event Hours: 1.5h ; Professional Development Points: 1.5

### Event Content

- Nine techniques in negotiation
- Principles of Negotiation
- Tricky Negotiation



## Instructor Introduction

### Juzheng Sun

- Manager of Purchasing Sharing Center, Cinda Biopharmaceuticals (Suzhou) Co;
- American ISM Certified Supply Management Specialist (CPSM) / Chartered Institute of Purchasing and Supply Certified Purchasing and Supply Specialist (CIPS) / APEI Certified International Career Planner (CICP) / China Purchasing and Supply Chain Management Professional Qualification Certificate (Advanced);
- Experienced in purchasing and supply management, business management theory, practice and consulting.
- Worked as Senior Director of Purchasing/Supply Chain Management, in charge of direct purchasing, indirect purchasing and supply chain management of the Group;

Employer/Presenter's signature: Martin Yu

